



REPUBLIC OF ANGOLA
MINISTRY OF PLANNING
PROJECT TO ACCELERATE ECONOMIC DIVERSIFICATION AND JOB CREATION

TERMS OF REFERENCE

VACANCIES: Consultant to support the implementation of the CRGM (movable collateral registry)

REF: 42CS1/MINPLAN/24

1. CONTEXT

The Angolan government has signed a contract with the International Bank for Reconstruction and Development (IBRD) of the World Bank Group to finance the Project to Accelerate Economic Diversification and Job Creation, for a total of US\$ 300,000,000 (Three hundred million US dollars), to be implemented by December 2029.

The project aims to increase private investment and the growth of Micro, Small and Medium-sized Enterprises (MSMEs) in non-oil sectors, with a focus on the Lobito corridor (Benguela, Huambo, Bié and Moxico provinces).

The project comprises 4 components, described below:

Component 1 - Favorable environment for trade, investment and financing, which has the following sub-components:

i. Trade facilitation:

- a) Regulatory improvements to raise efficiency levels in the import/export/transit of goods processes;
- b) Technical assistance and IT systems (JUCE and Customs/AGT support systems), equipment and small works to implement the CNFC action plan, priority reforms of border infrastructure.

ii. Improving the environment for companies to enter and operate:

Simplification of procedures for company registration, licensing, granting of surface rights and systems/equipment, to raise the efficiency levels of G2B services in the focus provinces;

iii. Development of financial services:

- a) Technical assistance to support access to finance, including revisions to the regulatory framework and investments in financial infrastructures (CRGM, digital payments);
- b) Development of new financial products for MSMEs;

c) Support for the implementation of the insolvency legal framework.

Component 2 - Catalytic investments in productive infrastructures, which has the following sub-components:

- i. **Strengthening the government's capacity (GPPP, ARCCLA, MINDCO; GIDES) to implement productive infrastructures in the form of PPPs** to develop, for example, analytical studies on logistics strategy, climate risk, etc., through technical assistance, capacity building and training;
- ii. **Due diligence for productive infrastructure PPPs**, including technical feasibility studies and support for structuring PPPs and tenders for launching PPPs (e.g. Luau and Caála PL). Establishment of the Project Preparation Fund and possible support for the public partner to enable private investment in PPPs;
- iii. **Public investment in Last Mile infrastructure: public infrastructure and services** (access to road and rail, water and electricity; basic sanitation; solid waste collection) to make private investment viable.

Component 3 - Strengthening companies' capacities and access to finance, which has the following sub-components:

- i. **Strengthening enterprise capacity and technology adoption:** the subcomponent includes a diagnosis of MSMEs' management capacities and technology adoption indicators, and provides for interventions with the development objective of strengthening management capacities and technology adoption in order to improve MSME productivity and facilitate access to new markets, access to finance and connection to market opportunities; and
- ii. **Partial credit guarantees - risk sharing to promote loans to companies:** capitalization of a window dedicated to the Project and technical assistance to strengthen the capacity of the Credit Guarantee Fund.

Component 4 - Project Management, Monitoring and Evaluation, focusing on Project Management, Monitoring and Evaluation (M&E). The component covers project management, environmental and social safeguards, public procurement, financial management, monitoring and evaluation and capacity building of implementing entities. It will include support for the preparation and implementation of instruments to mitigate environmental and social risks and impacts related to project implementation, including a grievance redress mechanism (GRM).

2. BACKGROUND

Given the reality of the Angolan market, there are some short- and medium-term challenges to expanding access to and use of the resources offered by CRGM to companies and individuals. However, there is a need to intensify the development of this service. Therefore, and based on the current constraints on the

platform, specialized monitoring will be necessary to ensure the implementation of operational improvements and to reinforce alignment with good international practices (for example, the World Bank Group or UNCITRAL guidelines on collateral registries).

This initiative requires a comprehensive diagnosis and strategic policy recommendations to promote the sustainability of the CRGM. For this reason, this Terms of Reference (ToR) was drawn up to hire a specialist in the development and operations of collateral registries, in the hope of clearly identifying the main constraints, transferring technical expertise and supporting the functional restructuring of the CRGM.

3. OBJECTIVE

The aim of this assignment is to support the Angolan government in boosting, expanding and structurally improving the CRGM, with a view to improving the platform's accessibility and information flow. Its specific assignment are:

- Prepare a blueprint for the operational and financial model for CRGM;
- Assist the Ministry of Justice and Human Rights (MJDH) in the operational and procedural improvement of the CRGM;
- Identify the main limitations and challenges associated with the operation of the CRGM;
- Ensure that the solutions presented are in line with the Legal Framework for Securities Guarantees and the Securities Guarantees Regulations;
- Indicate the main gains for the Angolan economy with the implementation of operational improvements;

4. SCOPE / METHODOLOGY

Scope of application

The consultant should carry out the following actions:

- Evaluate CRGM's current requirements, its functionalities, its ability to manage the collateral registry as part of its existing structure.
- Provide recommendations that are adapted and viable in the local context, based on international standards and best practices;
- Provide technical assistance in strengthening the registration of guarantees including the ability to generally interpret alignment with the requirements and legal frameworks for registration;
- Support the development of the software and hardware solution for CRGM;
- Supporting the hiring of staff as required;
- Design and support the implementation of a communication plan that includes public awareness and training.

5. RESULTS (DELIVERABLES)

As part of the expert's work, it is hoped that a clear and feasible strategy will be presented for the development/massification and achievement of CRGM's operational improvement through new operational models.

In addition, the expert should present the main constraints identified for the development and achievement of CRGM's operational improvement.

In this context, the project's deliverables will consist of:

i. Initial report (Diagnosis of CRGM's operational status): Phase 1.

The consultant must provide the PIU with an initial report containing detailed information on the CRGM framework. This report should mainly contain a component on how to plan and develop a collateral registry, assessing its various dimensions, taking into account the following components:

- Scope, Concepts and Development of CRGM;
- Methodological approach, objectives, results and products to be presented;
- CRGM's challenges;
- Target audience and sampling;
- Planning of activities and their timetable;
- Organizational structure of internal staff;
- Main constraints facing the CRGM (analysis and diagnosis of the collateral registration system); and
- Summarizes the initial findings of the diagnostic assessment and stakeholder consultations.

ii. Blueprint Report: (Phase 2 and 3)

In this report, the consultant must present the following points:

- Main notes on the information collected;
- Identify the assumptions for formulating CRGM's development strategy;
- Include proposals for improving and boosting the current service;
- Detailed recommendations, as well as the version that includes feedback from stakeholders and relevant authorities;
- Help achieve interoperability with other services; and
- Expected results.

iii. Final Report (Phase 4):

Present the Final Report to the PIU within 12 months of approval of the implementation strategy, as well as presenting the results at training seminars (*workshop* model).

6. QUALIFICATIONS

The aim is to hire a specialist, in the form of an individual consultant, who is proficient in the field of collateral registries.

The consultant must have extensive international experience in collateral registries. However, in order to obtain specialized knowledge of the Angolan economy, some local services may be subcontracted, provided that this is justified and validated by the PIU. The following qualifications will therefore be required:

- Degree in Business Management or Public Administration, Law or Economics, or related field;
- Experience (minimum 7 years) in designing, implementing or monitoring activities related to collateral registries;
- Proven experience in developing or monitoring credit infrastructures;
- Knowledge and proven experience in credit risk assessment, credit practice and portfolio management (including specially guaranteed loans) in developing countries;
- Fluency in Portuguese and knowledge of English would be an advantage;
- Efficiency, organization and ability to communicate with high-level government officials and stakeholders on institutional reforms and policies.

7. CONTRACT DURATION

The assignment is expected to last twelve months and is intermittent in nature, for an estimated effort of 60 days. For international experts, timing and scope of travel to Angola will be determined in consultation with MINPLAN and MJDH.

8. APPLICATIONS

Interested parties may submit their applications by ... 2024 to the email address aquisicoes@diversificamais.ao, accompanied by the following documentation:

- a) Curriculum Vitae;
- b) Photocopy of ID card or equivalent;
- c) Photocopies of school documents.